

## BUSINESS MANAGEMENT SOFTWARE BUILT SPECIFICALLY FOR THE LANDSCAPE INDUSTRY.

Every industry requires its own specialized set of software tools. For the landscape industry, that tool is DynaSCAPE Manage360. It's a single, comprehensive web-based program that handles every aspect of managing your landscape business, from initial sales contact to final invoice - and everything in between.

But DS|Manage360 doesn't just automate daily tasks. It gives you the insight and tools you need to improve your profitability and grow your business. Having DS|Manage360 is like having a business consultant on demand to help you stay on top of all aspects of your operations. The success of your business depends on it.

### A SINGLE, INTEGRATED SYSTEM

With its end-to-end integration, DS|Manage360 eliminates the need for you to search for your business information in multiple departments, multiple programs or multiple documents. It's one consolidated system, with all of your business information all in one place.

### ACCESS VIA THE WEB

Save time and improve efficiency by accessing DS|Manage360 online - anywhere, anytime. No need to install it on expensive servers. Users log in securely from any Internet-accessible browser or device such as an iPad, smartphone, tablet or netbook.

### EASY TO USE

While DS|Manage360 has powerful capabilities, its interface is intuitive and easy to use. All of your information is clearly presented and logically organized within the appropriate tabs and tables.



Software to manage every aspect of your landscape business.



### DOVETAILS PERFECTLY WITH DESIGN

Save time and improve estimating accuracy by doing automated material take-offs directly from your DS|Design drawings. Every element that you label in your design is instantly converted into an item in your estimate, which allows you to turn your designs into full and accurate proposals with just a few extra clicks of the mouse.

### CUSTOMER MANAGEMENT

Using industry standards for logical and accurate workflow, Manage360 allows you to properly manage all of your customer opportunities, estimates, and job needs.

### BUILT-IN BEST PRACTICES

Ever wonder if there was a better way to do something? DS|Manage360 was built in partnership with industry leaders to ensure that the industry's best practices are built right in.

### Focus on your most promising leads

- » Manage your entire sales pipeline
- » Identify bottlenecks and make adjustments to your sales process
- » Identify and focus on your best sales opportunities
- » Generate sales analysis reports to increase revenue
- » Analyze closing rates to improve performance, and focus on your best opportunities

### Build more profitable, consistent and competitive estimates

- » Account for all direct costs for each job
- » Use your choice of several industry-leading methods for recovering overhead
- » Build all quotes on a consistent central price list
- » Make quick adjustments to any estimate
- » Find the perfect balance that makes each estimate both competitive and profitable

### Run your jobs more efficiently

- » Produce detailed material lists so your crews know what is needed
- » Print out worksheets to ensure your jobs stay within the allocated timeline
- » Automatically generate purchase orders
- » Scheduling and routing tools help you work more efficiently
- » Make adjustments to the estimate with a flexible change order process
- » Improve efficiency to keep every job profitable

### Transform your business

- » Evolve your business with best practices and reports that provide the insights you need to run a successful landscape company
- » Use job cost reports to improve your estimating and address production issues
- » Analyze Financial reports to identify and focus on your most profitable services
- » Automated billing for efficiency and accuracy
- » Track all services to ensure complete billing

